

THE VIEW FROM THE BRIDGE

"I've learned from my time at Transroll that one cannot go against established international best practices"

**SANTOS BRASIL  
RICHARD KLIEN**

P34

DATA HUB

**SHIPPER SENTIMENT SURVEY**

European shippers'/consignees' concerns in this latest poll were similar to those reported in October 2012, with rate volatility, equipment and vessel slot availability singled as causing major problems.

P04

DATA HUB

**TRADE STATISTICS**

European imports for the first nine months of 2012 slipped by 1%, while exports grew by 3% in the third quarter.

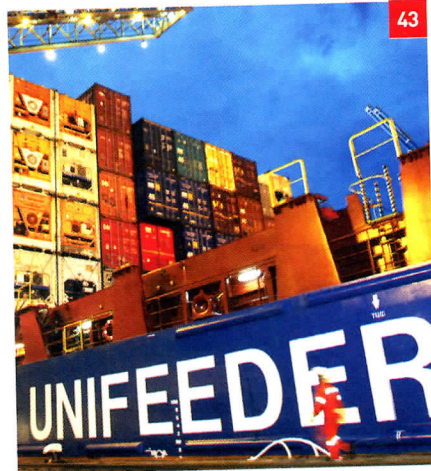
P06

DATA HUB

**FREIGHT FORECASTER**

This month's analysis of the likely effects of supply and demand on future freight rates covers key tradelanes to/from Europe up to the third quarter of 2013. It indicates that the Asia to northern Europe is expected to grow by 4%-6% over the year.

P12



43

DATA HUB

**FREIGHT RATE INDICATORS**

Ocean carriers and discussion groups seek to put freight rates on a more sustainable footing, as *Containerisation International* reports.

P14

DATA HUB

**BOX POOL UPDATE**

A weaker-than-expected peak season resulted in a sharp drop in the output of maritime dry freight containers in 2012, with the estimated 2.3m-2.5m teu produced last year, being the fewest since 2009. *Containerisation International* reports.

P16



28

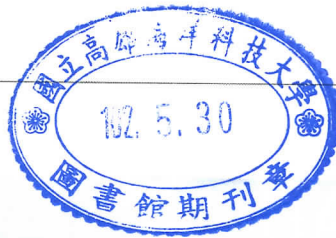
DATA HUB

**WORLD FLEET UPDATE**

Many ocean carriers are adjusting their winter schedules further and trimming capacity in the hope that supply/demand would be better aligned.

P18





**BOX WORLD BRIEFING**

**NEWS ANALYSIS**

- Hapag-Lloyd/Hamburg Sud merger talks
- 'Anarchy' on the high seas
- Mega-ships test ports' capabilities

P24

**THE CARRIERS UP CLOSE**

**SIX LESSONS OOCL CAN TEACH ITS RIVALS**

Ocean carriers can learn a lot from the OOCL model, which includes frugal investment and prudent choice of services.

P28

**VIEW FROM THE BRIDGE**

**THE BOY'S FROM BRAZIL**

Santos Brasil vice-chairman Richard Klien, tells *Containerisation International* about the \$26 billion ports investment package recently announced by President Dilma Rousseff.

P34



**TRADE ROUTE INTELLIGENCE**

**NORTH-SOUTH DIVIDE**

Do the near-term prospects of Europe's container ports mirror the state of their national economies? *Containerisation International* considers the possibilities.

P40

**THE CARRIERS UP CLOSE**

**JOINED-UP THINKING**

In the light of Unifeeder's acquisition of Feederlink, *Containerisation International* considers how the consolidation and other factors are stirring up the UK feeder sector.

P43

**MAGELLAN**  
Maritime Services GmbH

**OCEAN CONTAINERS  
WORLDWIDE**

Size: 20' / 40' / 45'  
Type: Standard / High Cube / Palletwide / Reefer  
Open Top / Flat / Bulk / Side Door / Double Door

**Our Services:**

- Rental
- Leasing (Term / Finance Lease)
- Sale and lease back (New & Used)
- Purchase & Sale (New & Used)

Please contact:  
**MAGELLAN Maritime Services GmbH**  
Domstrasse 17  
D - 20095 Hamburg

Tel: +49 40 3786 5450  
Fax: +40 40 3786 5460

**MAGELLAN**  
Maritime Services GmbH

E-mail: [magellan@magham.de](mailto:magellan@magham.de)  
Web: [www.magellan-maritime.com](http://www.magellan-maritime.com)