



VIEW FROM THE BRIDGE

MSC
GIANLUIGI APONTE
P32

DATA HUB

SHIPPER SENTIMENT SURVEY

Ocean carriers' scores have shifted dramatically this month. Meanwhile, Asian shippers' concerns include voided sailings and capacity constraints.

P04

DATA HUB

TRADE STATISTICS

MDS Transmodal's focus this month is on Asia's main trades, notably those to/from North America and Europe, which account for 12% of global box traffic.

P06

DATA HUB

FREIGHT FORECASTER

Containerisation International's research predicts load factors picking up from their low point of 75% in first quarter 2013 to 82% and 95% in the second and third quarter periods, respectively in the Asia-USEC trades.

P12



23

The Global Liner Shipping conference

DATA HUB

FLEET QUARTERLY

Top carriers marginally increased their share of the fleet in first quarter 2013 and this is expected to continue throughout the rest of the year.

P14

DATA HUB

BOX LEASING RATES

The first quarter of 2013 saw lease rates slip again, but lessors expect a pick up later in the year. However, any recovery in rates in 2013 will be modest.

P15

DATA HUB

CHARTER MARKET

Containerisation International notes that the long decline in charter rates was halted in first quarter 2013, but this does not mean an end to the industry's problems.

P16

DATA HUB

WORLD FLEET UPDATE

March saw a return to fleet growth as ocean carriers took delivery of many new ships. The first of Maersk Line's 18,000 teu Triple E-class series is due in June.

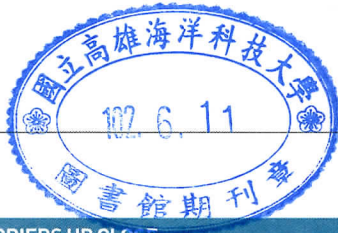
P18

BOX WORLD BRIEFING

NEWS ROUND-UP

- Asia-Europe rates head towards 2011 lows
- Reliability tops shippers' wishlist
- 'Index-linked is the future'
- CSCL orders five 18,000 teu ships

P23



VIEW FROM THE BRIDGE

THE MIDAS TOUCH

Gianluigi Aponte has built up the world's second largest container line without any acquisitions. *Containerisation International* goes in search of the secret behind MSC's success.

P32

TRADE ROUTE INTELLIGENCE

REACTIONS TO RATES

Ocean carriers adopt diverse strategies in the face of weakening freight rates on the Asia-northern Europe trade lane. *Containerisation International* reports.

P36

GUEST COLUMNIST

BENCHMARKING IN 12 STEPS

Patrik Berglund outlines a dozen proven steps for measuring performance as a freight buyer or seller.

P39

CARRIERS UP CLOSE

FORETELLING THE FUTURE

Craig Jallal looks at three possible scenarios of how 2013 could pan out through the lens of *Containerisation International's* readers.

P40

GUEST COLUMNIST

INDICES AND DERIVATIVES

Shanghai Shipping Exchange chairman Zhang Ye outlines the benefits of index-linked risk management tools for the industry.

P45

PORT-SIDE

TIED UP IN RED TAPE

The convoluted process of box terminal tendering at India's ports has been heavily criticised – even after the final bid. *Containerisation International* reports.

P46

GUEST COLUMNIST

ALARM OVER EU'S SUPPLY CHAIN PLANS

World Shipping Council president Christopher Koch explains why traders have good reason to be concerned over the EU's proposed security proposals.

P49

PORT-SIDE

GREAT EXPECTATIONS

Russia was a standout performer in 2012 despite a slowdown in volume growth, insists Global Ports Investments.

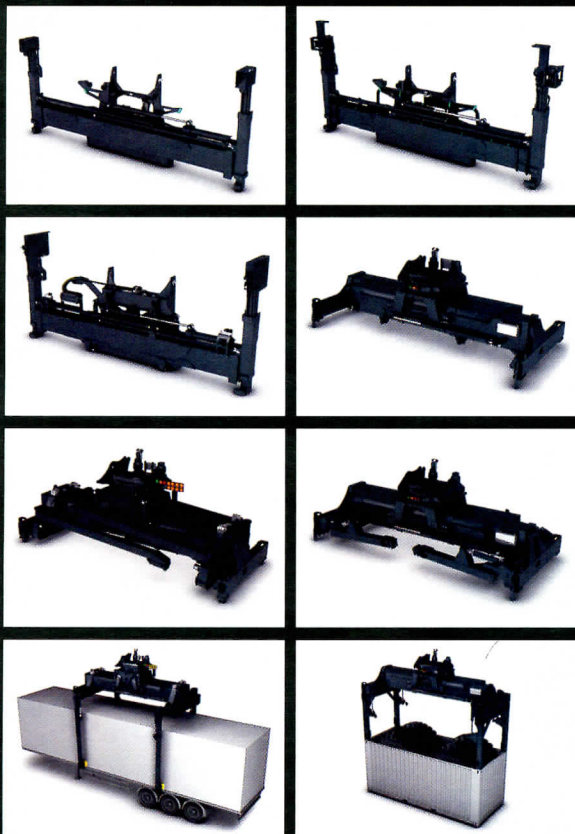
P50

'SHOW ME THE MONEY!'

BUSINESS WITHOUT BORDERS

Navios and HSH Nordbank in Greco-German deal to revitalise insolvent box assets, writes *Containerisation International's* guest columnist Craig Jallal.

P55



Trust and reliability

ELME's innovative modular spreader concept combined with design simplicity and market feedback is all characteristic of ELME. Our spreaders are supplied to lift trucks, reach stackers, straddle carriers, gantry, quayside and ship-to-shore container cranes worldwide.

ELME is well known for our historically reliable container solutions. Trust and reliability have made us the largest independent spreader manufacturer in the world. We simply offer the right spreader, for all applications, with any machine.

HEADOFFICE

ELME Spreader AB, Älmhult, Sweden
Phone +46 476 558 00 E-mail sales@elme.com

SALES AND SPARE PARTS

ELME Spreader Trading (Shanghai) Co. Ltd
Shanghai, P.R. China
Phone +86 21 5169 8922 E-mail sales.cn@elme.cn

SPARE PARTS

ELME Americas Inc., Martin, Tennessee, USA
Phone +1 731 588 02 20 E-mail sales.us@elme.com

