



# hotel MANAGEMENT

HotelManagement.net  
A Questex Hospitality Group Publication



➔ news

**IN THE HEADLINES**

- 6** Wyndham focuses on the future; Net neutrality decision's effect; Sherwin-Williams' new hospitality palettes.
- 8** Cobblestone's expansion; New construction talk; Mattress contest winners.

➔ departments

**DEVELOPMENT**

- 10** Centric debuts; Curio's Caribbean growth

**TRENDS & STATS**

- 14** Construction, transaction growth

**ONE-ON-ONE**

- 16** Choice Hotels' David Pepper

**THE NEW GM**

- 20** John Montano of the Mayflower Renaissance Washington, D.C. Hotel

**SPECIAL REPORT**

- 22** Franchise fees survey

**TECHNOLOGY**

- 34** Distribution and reservations

**OPERATIONS**

- 38** Pest control

**DESIGN**

- 42** Seating trends

**FOOD & BEVERAGE**

- 46** Breakfast trends

**ON THE BLOCK**

- 50** Independents versus branded hotels

**YOUNG PROFESSIONALS**

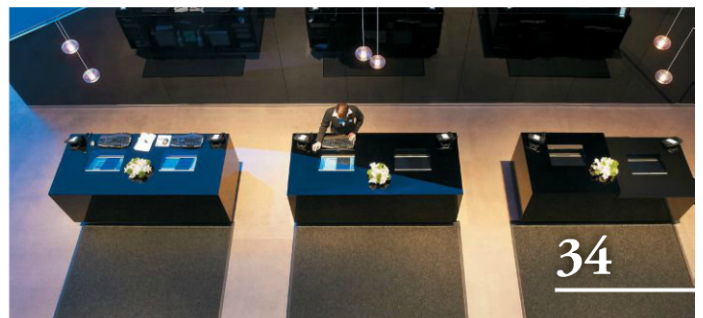
- 54** How young leaders learned

**HOT PRODUCTS**

- 56** In-room electronics

**COLUMNS**

- 4** **Up Front** | David Eisen
- 11** **Sales Clinic** | Howard Feiertag
- 11** **Legally Speaking** | Karen Morris
- 12** **The Consult** | Renie Cavallari
- 13** **Training Trends** | Patrick Yearout
- 70** **Ad/Editorial Index**
- 70** **Marketplace**
- 71** **Classifieds**
- 82** **Seen & Heard**



➔ online

**Let's talk on Facebook**

Ok, you love our print magazine. So let's take the conversation from offline to online. Join us on our Facebook page for lively discussion on all things hotel related. Go to [www.facebook.com/HotelMgmt](http://www.facebook.com/HotelMgmt) and like us!

**Hotel Management surveys**

Sign up online to receive notice when Hotel Management's surveys are open. [HotelManagement.net/hotelworld-network-surveys](http://HotelManagement.net/hotelworld-network-surveys)

CONNECT WITH HOTEL MANAGEMENT

