

[Select All](#)

---

## Management Insights

---

- Management Insights**  
Michael F. Gorman  
62(3), pp. iv–vii  
Published Online: March 7, 2016  
10.1287/mnsc.2016.2464  
[Citation](#) | [Full Text](#) | [PDF \(97 KB\)](#) | [Permissions](#)

---

## Research Articles

---

- Habits of Virtue: Creating Norms of Cooperation and Defection in the Laboratory**  
Alexander Peysakhovich, David G. Rand  
62(3), pp. 631–647  
Published Online: September 9, 2015  
10.1287/mnsc.2015.2168  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(374 KB\)](#) | [Supplemental](#) | [Permissions](#)
- Incomplete-Information Models of Guilt Aversion in the Trust Game**  
Giuseppe Attanasi, Pierpaolo Battigalli, Elena Manzoni  
62(3), pp. 648–667  
Published Online: August 17, 2015  
10.1287/mnsc.2015.2154  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(835 KB\)](#) | [Permissions](#)
- The Impact of Negatively Reciprocal Inclinations on Worker Behavior: Evidence from a Retrenchment of Pension Rights**  
Raymond Montizaan, Andries de Grip, Frank Cörvers, Thomas Dohmen  
62(3), pp. 668–681  
Published Online: August 17, 2015  
10.1287/mnsc.2015.2157  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(282 KB\)](#) | [Supplemental](#) | [Permissions](#)
- Sell-Side Debt Analysts and Debt Market Efficiency**  
Umit G. Gurun, Rick Johnston, Stanimir Markov  
62(3), pp. 682–703  
Published Online: July 15, 2015  
10.1287/mnsc.2014.2145  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(325 KB\)](#) | [Permissions](#)
- Conflict Resolution, Public Goods, and Patent Thickets**  
Dietmar Harhoff, Georg von Graevenitz, Stefan Wagner  
62(3), pp. 704–721  
Published Online: August 17, 2015  
10.1287/mnsc.2015.2152  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(578 KB\)](#) | [Supplemental](#) | [Permissions](#)
- Under One Roof: A Study of Simultaneously Managed Hedge Funds and Funds of Hedge Funds**  
Vikas Agarwal, Yan Lu, Sugata Ray

62(3), pp. 722–740  
Published Online: June 15, 2015  
10.1287/mnsc.2014.2126  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(277 KB\)](#) | [Permissions](#)

---

**Volatility Risks and Growth Options**

Hengjie Ai, Dana Kiku  
62(3), pp. 741–763  
Published Online: June 26, 2015  
10.1287/mnsc.2014.2129  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(405 KB\)](#) | [Permissions](#)

---

**Hedge Fund Crowds and Mispricing**

Richard Sias, H. J. Turtle, Blerina Zykaj  
62(3), pp. 764–784  
Published Online: June 24, 2015  
10.1287/mnsc.2014.2131  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(944 KB\)](#) | [Permissions](#)

---

**Project Characteristics, Incentives, and Team Production**

Richard Fu, Ajay Subramanian, Anand Venkateswaran  
62(3), pp. 785–801  
Published Online: June 5, 2015  
10.1287/mnsc.2014.2137  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(389 KB\)](#) | [Permissions](#)

---

**Do Store Brands Aid Store Loyalty?**

Satheesh Seenivasan, K. Sudhir, Debabrata Talukdar  
62(3), pp. 802–816  
Published Online: March 31, 2015  
10.1287/mnsc.2014.2133  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(818 KB\)](#) | [Supplemental](#) | [Permissions](#)

---

**The Impact of Walmart Supercenter Conversion on Consumer Shopping Behavior**

Minha Hwang, Sungho Park  
62(3), pp. 817–828  
Published Online: May 15, 2015  
10.1287/mnsc.2014.2143  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(626 KB\)](#) | [Supplemental](#) | [Permissions](#)

---

**The Impact of Combining Conformance and Experiential Quality on Hospitals' Readmissions and Cost Performance**

Claire Senot, Aravind Chandrasekaran, Peter T. Ward, Anita L. Tucker, Susan D. Moffatt-Bruce  
62(3), pp. 829–848  
Published Online: July 21, 2015  
10.1287/mnsc.2014.2141  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(382 KB\)](#) | [Supplemental](#) | [Permissions](#)

---

**Cultivating Disaster Donors Using Data Analytics**

Ilya O. Ryzhov, Bin Han, Jelena Bradić  
62(3), pp. 849–866  
Published Online: July 15, 2015  
10.1287/mnsc.2015.2149  
[Preview](#) | [Abstract](#) | [References](#) | [PDF \(667 KB\)](#) | [Supplemental](#) | [Permissions](#)

---

**Liking and Following and the Newsvendor: Operations and Marketing Policies Under Social Influence**

Ming Hu, Joseph Milner, Jiahua Wu

62(3), pp. 867–879

Published Online: August 18, 2015

10.1287/mnsc.2015.2160

[Preview](#) | [Abstract](#) | [References](#) | [PDF \(280 KB\)](#) | [Supplemental](#) | [Permissions](#)

---

**Electricity Trading and Negative Prices: Storage vs. Disposal**

Yangfang (Helen) Zhou, Alan Scheller-Wolf, Nicola Secomandi, Stephen Smith

62(3), pp. 880–898

Published Online: August 26, 2015

10.1287/mnsc.2015.2161

[Preview](#) | [Abstract](#) | [References](#) | [PDF \(495 KB\)](#) | [Permissions](#)

---

**On Socially Optimal Queue Length**

Chia-Li Wang

62(3), pp. 899–903

Published Online: April 24, 2015

10.1287/mnsc.2014.2148

[Preview](#) | [Abstract](#) | [References](#) | [PDF \(137 KB\)](#) | [Permissions](#)

---

**Editorial Board**

---

**Editorial Board**

62(3), pp. ii–iii

Published Online: March 7, 2016

10.1287/mnsc.2016.eb.v62n3

[Citation](#) | [PDF \(95 KB\)](#) | [Permissions](#)

---