

Research Articles

 **Reference-Dependent Preferences: Evidence from Marathon Runners**

Eric J. Allen, Patricia M. Dechow, Devin G. Pope, George Wu

63(6), pp. 1657–1672

Published Online: April 20, 2016

<https://doi.org/10.1287/mnsc.2015.2417>

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 **Creating Reciprocal Value Through Operational Transparency**

Ryan W. Buell, Tami Kim, Chia-Jung Tsay

63(6), pp. 1673–1695

Published Online: May 23, 2016

<https://doi.org/10.1287/mnsc.2015.2411>

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 **When the Meaning of Work Has Disappeared: Experimental Evidence on Employees' Performance and Emotions**

Adrian Chadi, Sabrina Jeworrek, Vanessa Mertins

63(6), pp. 1696–1707

Published Online: May 5, 2016

<https://doi.org/10.1287/mnsc.2016.2426>

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 **A Meeting of the Minds: Informal Agreements and Social Norms**

Erin L. Krupka, Stephen Leider, Ming Jiang

63(6), pp. 1708–1729

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 **Is Operating Flexibility Harmful Under Debt?**

Dan A. Iancu, Nikolaos Trichakis, Gerry Tsoukalas

63(6), pp. 1730–1761

Published Online: April 25, 2016

<https://doi.org/10.1287/mnsc.2015.2415>

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 **Does the Past Predict the Future? The Case of Delay Announcements in Service Systems**

Rouba Ibrahim, Mor Armony, Achal Bassamboo

63(6), pp. 1762–1780

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<https://doi.org/10.1287/mnsc.2016.2425>

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 **Online Grocery Retail: Revenue Models and Environmental Impact**

Elena Belavina, Karan Girotra, Ashish Kabra

63(6), pp. 1781–1799

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<https://doi.org/10.1287/mnsc.2016.2430>

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 **Social Labeling by Competing NGOs: A Model with Multiple Issues and Entry**

Anthony Heyes, Steve Martin

63(6), pp. 1800–1813

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<https://doi.org/10.1287/mnsc.2015.2419>

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 **What Does Risk-Neutral Skewness Tell Us About Future Stock Returns?**

Przemysław S. Stilger, Alexandros Kostakis, Ser-Huang Poon

63(6), pp. 1814–1834

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<https://doi.org/10.1287/mnsc.2015.2379>

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 **Debt Covenants and Cross-Sectional Equity Returns**

Jean Helwege, Jing-Zhi Huang, Yuan Wang

63(6), pp. 1835–1854

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 **Do Earnings Estimates Add Value to Sell-Side Analysts' Investment Recommendations?**

Ambrus Kecskés, Roni Michaely, Kent L. Womack

63(6), pp. 1855–1871

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Does Corporate Governance Matter More for High Financial Slack Firms?

Kose John, Yuanzhi Li, Jiaren Pang

63(6), pp. 1872–1891

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Are Professional Investment Managers Skilled? Evidence from Syndicated Loan Portfolios

Roberto Liebscher, Thomas Mählmann

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Correlations

Paul Ehling, Christian Heyerdahl-Larsen

63(6), pp. 1919–1937

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Utility-Based Link Recommendation for Online Social Networks

Zhepeng Li, Xiao Fang, Xue Bai, Olivia R. Liu Sheng

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<https://doi.org/10.1287/mnsc.2016.2446>

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When Experience Meets Description: How Dyads Integrate Experiential and Descriptive Information in Risky Decisions

Tomás Lejarraga, Johannes Müller-Trede

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The Surprising Effectiveness of Hostile Mediators

Ting Zhang, Francesca Gino, Michael I. Norton

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Do CMO Incentives Matter? An Empirical Investigation of CMO Compensation and Its Impact on Firm Performance

Naresh Bansal, Kissan Joseph, Minghui Ma, M. Babajide Wintoki

63(6), pp. 1993–2015

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Demonstrations and Price Competition in New Product Release

Raphael Boleslavsky, Christopher S. Cotton, Haresh Gurnani

63(6), pp. 2016–2026

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Tailored Benders Decomposition for a Long-Term Power Expansion Model with Short-Term Demand Response

Timo Lohmann, Steffen Rebennack

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